Weekly Market Review August 23, 2024

Overview

The impacts of Tropical Storm Debby have yet to be felt to their fullest, but we expect to see major damage to the agriculture industry up the eastern seaboard that could impact the local summer and fall programs. Items that could be impacted are local corn, bell peppers, hot peppers, squash, cucumber, stone fruit, berries, beans and fall items such as sweet potatoes and pumpkins. We are assessing this with our growers currently. Tomato markets remain active on rounds despite more volume coming from the west. We still recommend subbing to romas to get more value for your dollar. We are still assessing the fallout from California's heat wave earlier in the summer; it will certainly impact the tail end of the grape and veg deals this fall as well as cause short falls on the tomato crop this coming month. The current table grape supply and demand out of California is strong. Pineapples are very tight and expected to be tight through August; shippers are asking to be flexible on sizing to navigate the shortfalls. Limes are getting short as well. Mexico has adjusted harvesting due to the quality of the older crops while waiting for new crop to ramp up. Fruit will be lighter in color as we will see size distribution lean heavier to mid-range or larger. In the short term, the avocado Loca crop continues to favor 60s and smaller, and the market is closing in on a considerable spread between the 48s and 60s. Larger fruit and #2s will be in very tight supply for 4-6 weeks. We recommend sizing down programs where possible for the best cost. In September and early October, another crop transition will occur in Mexico from Flora Loca to Aventajada, and the complete wrap will be in California and Peru. It's best to remain cautious for more market spikes (especially on 48s & larger) over the next few weeks. In the long term, since July and the start of Mexico's fiscal year, the volume shipped to the US has been 40M pounds less than projections. The '24/25 crop from Mexico is estimated to be 2.5 billion lbs., compared to the '23/24 season, which closed at 2.3 billion lbs. Combine this 6-week deficit with the expected larger crop, and we can add a few million pounds to the weekly projections. In other words, shipments are behind in a larger crop year, and plenty of fruit will be available for promotions from late October through O1 of 2025. The supply conditions from Guatemala have improved thanks to better weather patterns. Nevertheless, forecasts indicate that the weather may become more volatile in the upcoming 10 to 14 days, potentially leading to delays in harvesting, guality concerns, and reduced yields. The possible items affected are snow peas, sugar snap peas, french beans, and baby-peeled carrots. The weather in Salinas is looking good and despite a few commodities, we are seeing steady supplies and quality. Brussel sprouts continue to be tight, but relief should be coming soon. Endives, escarole, leeks, cilantro and fennel are still escalated but are trending down. Supplies are improving. Green onions have escalated quite a bit. They are extremely tight and are suffering from the weather in their growing regions. Expect these to stay escalated throughout the month. Cilantro is also very tight. You can expect to see growers holding to averages on cilantro and green onions. Cauliflower has now also moved from the watch list and is now escalated. There are no quality issues, but the supplies are short due to the aftereffects of the heat wave.

Alert

- Asparagus **ESCALATED**
- Artichokes **ESCALATED**
- Avocados ESCALATED
- Bell Pepper (All Colors) EXTREME
- Bok Choy **ESCALATED**
- Broccoli Florets and Crowns ESCALATED
- Brussel Sprouts **EXTREME**
- Carrots ESCALATED
- Cabbage, Red ESCALATED
- Cauliflower ESCALATED
- Cilantro ESCALATED
- Endive and Escarole ESCALATED
- Fennel, Anise ESCALATED

Watch List

- Corn
- Eggplant
- French Beans
- Ginger

- Green Beans ESCALATED
- Green Onions EXTREME
- Hot Peppers (Habanero and Red Fresno) –
 EXTREME
- Leeks ESCALTED
- Limes ESCALATED
- Napa ESCALATED
- Lemons EXTREME ON SMALL SIZES
- Parsley (Curly & Italian) **ESCALATED**
- Pineapple ESCALATED
- Tomatoes (Rounds) EXTREME
- Lettuce Iceberg Liner
 - Lettuce Romaine and VA Blends
 - Lettuce Green Leaf and Red Leaf
 - Melon Honeydew

- Oranges
- Snow Peas & Sugar Snap Peas
- Spinach

- <u>Weather</u>
- SALINAS, CA

| Thu 8/22 | Fri 8/23 | Sat 8/24 | Sun 8/25 | Mon 8/26 | Tue 8/27 | Wed 8/28 | Thu 8/29 |
|---------------|---------------|---------------|--------------|---------------|---------------|---------------------|---------------------|
| 69° 56°F | 71° 55°F | 72° 52°F | 75° 55°F | 80° 56°F | 79° 57°F | 75° 55°F | 73° 56°F |
| * | * | * | * | * | * | * | * |
| AM Clouds/PM | Partly Cloudy | Partly Cloudy | Sunny | Sunny | Partly Cloudy | Partly Cloudy | Partly Cloudy |
| OXNARD, CA | | | | | | | |
| Thu 8/22 | Fri 8/23 | Sat 8/24 | Sun 8/25 | Mon 8/26 | Tue 8/27 | Wed 8/28 | Thu 8/29 |
| 74° 59°F | 72° 58°F | 73° 58°F | 74° 60°F | 75° 60°F | 74° 60°F | 75° 59°F | 72° 59°F |
| * | * | * | * | * | 2 | * | Ś |
| Partly Cloudy | Partly Cloudy | Sunny | Sunny | Sunny | Partly Cloudy | Partly Cloudy | AM Fog/PM |
| BAKERSFIELD, | CA | | | | | | |
| Thu 8/22 | Fri 8/23 | Sat 8/24 | Sun 8/25 | Mon 8/26 | Tue 8/27 | Wed 8/28 | Thu 8/29 |
| 95° 62°F | 85° 60°F | 83° 61°F | 88° 65°F | 96° 70°F | 101° 73°F | 103° 73°F | 100° 72°F |
| * | * | * | * | * | * | * | * |
| Sunny | Sunny | Sunny | Sunny | Sunny | Sunny | Mostly Sunny | Mostly Sunny |
| JALISCO, NAYA | RIT | | | | | | |
| Thu 8/22 | Fri 8/23 | Sat 8/24 | Sun 8/25 | Mon 8/26 | Tue 8/27 | Wed 8/28 | Thu 8/29 |
| 77° 54°F | 78° 54°F | 81° 57°F | 84° 60°F | 86° 62°F | 88° 65°F | 89° 68°F | 88° 67°F |
| * | * | * | * | * | * | 1 | 1 |
| Mostly Sunny | Sunny | Sunny | Mostly Sunny | Mostly Sunny | Mostly Sunny | PM | PM |
| SAN QUINTIN, | DA14 | | | | | Thunderstorms | Thunderstorms |
| Thu 8/22 | Fri 8/23 | Sat 8/24 | Sun 8/25 | Mon 8/26 | Tue 8/27 | Wed 8/28 | Thu 8/29 |
| 77° 65°F | 77° 65°F | 80° 64°F | 80° 63°F | 80° 64°F | 80° 65°F | 78° 65°F | 78° 65°F |
| * | * | * | | * | * | * | * |
| Mostly Sunny | Partly Cloudy | Mostly Sunny | Sunny | Partly Cloudy | Partly Cloudy | Mostly Sunny | Partly Cloudy |
| HENDERSONVI | LLE, NC | | | | | | |
| Thu 8/22 | Fri 8/23 | Sat 8/24 | Sun 8/25 | Mon 8/26 | Tue 8/27 | Wed 8/28 | Thu 8/29 |
| 77° 54°F | 78° 54°F | 81° 57°F | 84° 60°F | 86° 62°F | 88° 65°F | 89° 68°F | 88° 67°F |
| 2 | * | * | * | * | * | 111 | 111 |
| Mostly Sunny | Sunny | Sunny | Mostly Sunny | Mostly Sunny | Mostly Sunny | PM Thunderstorms | PM Thunderstorms |

Fruits & Vegetables

Avocados: ESCALATED Total harvest volume for last week came in similar to the week prior at 58.1M pounds across all COOs. Peru had the most notable change, coming 29% lower than the week prior. California continues to exceed expectations and produce well above projections. The Loca harvest is strong, with more & more orchards becoming available each week, and projections show enough availability to supply demand shifting back to their COO. Peru's decline in last week's arrivals signals the close of some programs. YTD volumes dropped to 8% over last year, and the same week of last year brought in 40% more volume. New fields came into production this season, which were planted 3-4 years ago, and without that added volume, the short Peru season would have been more extensive. If the weather is favorable during the off-season, Peru will return with much stronger volumes next season. California continues to disregard projections and closed last week with more volume than the week prior. While some operations are

beginning to exit for the season, volume will continue to be available through most of September. YTD, California is up 43% vs. last year, and with a strong rainy season this past winter, trees are looking happy & healthy. The 2025 season is expected to be another strong year for California.

Bananas: Steady supply and quality remain good across the country.

Pineapples: ESCALATED Supply was lighter this week and quality remains good. Sizing is going to be a challenge over the next few weeks, and we may need to be flexible on sizing as 5-6ct fruit is very short with 7-8's plentiful. The need to be flexible on sizing may be necessary to maintain consistent supply.

Table Grapes: Excellent supply will be available out of California this week. Quality out of California is mostly good as the crops are taking the heat wave better than expected. We are getting concerned the end of the season could fall short due to crop loss.

Berries

Strawberries: Daytime temps out of Watsonville/Salinas in the high 60s to low 70s and nighttime temps in the mid-50s. Production is still looking good with solid and consistent volume and quality, though this week took a minor dip due to the cooler weather and foggy mornings. We expect a minor bump in production going into September. Growers are seeing issues of darker, soft, and overripe fruit and mildew due to the foggy mornings. Growers see a good sheen, small-to-medium size, strong red color, and good flavor. Labor is a bit tight, especially with school right around the corner. Santa Maria's early fall crop planted blocks have worked through the mud crop, and growers are seeing good fruit coming down the pipeline. Counts will hold in the low to mid-teens with a nice sheen and firmness, with issues of misshapen fruit, bronzing, and mixed sizing still around. The spring crop fruit is seeing bruising issues, soft skin, mildew, light color, and overripe fruit in the fields. No labor issues seen in Santa Maria.

Blackberries: Quality is decent, with sizing between the medium to large range, good sheen, mostly black and with good firmness. Due to high temps in Mexico's growing regions, growers see red cell regression in some ranches and soft, leaking fruit as the days continue to be hot. Rain has caused some concern for instances of mildew. Blackberries' volume has passed its peak and will steadily decline throughout August until we pick back up in early October. Watsonville blackberries look great, have medium-to-large sizing, and have the most flavor. The attached calyx still seems minor, and we are seeing some issues with smaller fruit. Overall, production is increasing steadily week-over-week, and growers are currently at their peak for blackberries in Watsonville. Growers are expecting continually strong production through August and September.

Raspberries: Mexico's rainy season is starting to end with rain coming more sporadically and less intense. Days are getting drier and drier. The weather has been hot and humid, with temperatures in the high 70s to low 80s and nights in the low 60s. Overall, the fruit looks decent with a decent red color, with some fruit lighter in color in the pack due to picking a bit early ahead of the heat. Growers do see some overripe, crumbled fruit and mildew from the high moisture environment from the rainy season, but crews are doing their best to keep them out of the packs. Raspberries' volume stays steady through August until we pick back up in September. Watsonville raspberry production has sharply declined and will finish within the next few weeks. Overall, the color is a nice dark red color due to the warm temperatures underneath the hoops, and the sizing is a good medium size on average—very little availability.

Blueberries: Growers are seeing some issues of shriveling, scarring, and deformities out of the Mexican crop. Overall, the blueberries' color, size, and flavor are good. Production is trending to a yearly low due to the high heat. Conventional-wise, volume is expected to be low through August/September, then ramping back up towards October. Organic-wise, volume has begun tapering off and will have low amounts of small, steady volume over the next few months. Production out of Oregon has been steady this week. The weather has been nice, with days in the upper 70s. Oregon has continued producing strong volume and good quality this week, and the fruit is looking good and meeting estimates. We are seeing mold issues and smashed berries in packs here and there. Organic production is beginning to enter a peak and will have good production through September. We are mid-season for OR blues and expect supplies to last through early October. Washington production has been steady this week. Washington's organic production and quality have been going well; we see strong fruit in this region. Conventional fruit has also been solid, and we expect availability throughout August to drop quickly as we go through October. Organic production has wrapped up. British Columbia production is back to normal and has been going strong, and we have reached peak volume in a few varieties. The weather has been warm, but we are expecting a cooling trend in the coming days. Volume is expected to stay strong and large through late September—only conventional fruit from here. Quality is looking great, great taste, bite, and flavor. A small volume will start around the beginning of September from Chile. The first containers are expected to arrive in about 2 weeks, around September 12th-14th. Fruit has a nice size, color, and flavor. Small volume will start around mid-October from Peru.

<u>Citrus</u>

Oranges: WATCHLIST The California Valencia orange crop has experienced challenges to quality from high thrip pressure during the growing period. Thrip is a small insect that damages the exterior of the fruit in the early growing cycle. This thrip pressure was caused from the rainy conditions early in the year during the growing period, causing an excessive scarring appearance with a high percentage of fruit not suitable for shipping. In addition, the recent heatwave caused some fruit to drop to the ground which will not be harvestable. Due to these conditions, many growers/shippers are reporting lighter than normal supplies for the balance of the California Valencia season. Most shippers have curtailed harvesting, covering regular business only, but will not have additional supplies. Even

with curtailed harvesting, some growers see a potential "GAP" in production between the end of the Valencia season and the beginning of the Navel season, possibly up to 2 to 3 weeks. Import Navels are available.

Lemons: EXTREME ON SMALL SIZES Light supplies continue on small sizes in California and will continue light until new crop District 3 Lemons get started towards the end of September. Import Lemons are arriving with small fruit available. Supplies on Lemons from Mexico continue to be very light as drought conditions have affected available fruit to pick. Flexibility on sizing and loading areas will be mandatory to get orders filled on orders loading in California!

Limes: ESCALATED The market continues to strengthen with higher pricing as yields decline on export quality fruit. As we approach the end of the current growing cycle, availability of large sizes will increase, with declining availability on small sizes. Quality will be hit and miss until we start new crop; defects will continue to be present (stylar/skin breakdown and some decay). Pricing trends on all sizes will likely surge in August, as per seasonal trends. Prevailing demand will ultimately impact pricing along with the presence of offshore fruit availability.

Grapefruit: We are seeing significant changes in grapefruit from California. Mainly due to the record heat through the summer, we are seeing record low pack outs and anticipate a gap in production until the Desert crop gets started in late October.

Imports/Specialties: Import lemons, oranges and mandarins are available.

West Coast Lettuce

Iceberg: WATCHLIST The weather is back to mild temps and the crops have improved. Supplies and quality are good but the fields are projected to have lower yields the next few weeks so we may see higher markets on the way. There have also been some reports of thinner texture from the hot weather.

Iceberg VA: Quality and supply looks good. Growers are expecting increased demand on carton and VA Iceberg with school starting.

Romaine, & Romaine Hearts: WATCHLIST Romaine, and romaine heart supplies are good. Product is slightly dehydrated from the high heat, and you may see some light fringes burn on the carton romaine. You may see high core, but overall quality is good. Growers are shooting for a light green color as opposed to a darker leaf to try and avoid some of that ip burn and mechanical damage.

Green Leaf and Red Leaf WATCHLIST: Production in the Salinas Valley is steady. Overall quality is very good with good movement. Supplies have decreased a bit, so we are going to leave this one on the watch list.

Butter: Production in Salinas Valley is steady. Overall, the quality is good.

Eastern and Western Vegetables

Green Bell Pepper: Better supply this week out of Michigan, the Carolinas and West Coast as we get into the last summer regions of the season. Good supply on choice peppers with larger sizes drawing a premium. Overall quality is good.

Color Bell Pepper: EXTREME Very light supply continues mostly due to the heat on the West Coast; however, we are slowly turning the corner on supply and quality. We are also seeing a bit more availability out of Canada and Mexico this week which will certainly offset the need to pull from the West Coast. We recommend subbing orange or green pepper over the next two weeks.

Mini Sweet Pepper: Supply will be hit and miss this week loading in California.

Mixed Chili Pepper: ESCALATED Supplies have been very slow to improve however we are turning the corner somewhat as more volume crosses from Mexico and California production ramps up. In the east we could see GAPS on hot pepper based on the track of Tropical Storm Debbie. We are watching this development closely and will provide updates as soon as possible. The shortest items this week are Red Fresno and Habanero.

Eggplant: WATCHLIST Tighter supply from all domestic growing regions is putting upward pressure on price and there are very limited crossings available in Nogales and McAllen. We suspect markets will be hit and miss now through the fall transition in late October.

Slicer Cucumbers: Steady supply this week crossing in Otay and McAllen. Domestically some of the local regions are scratching such as Tennessee and Michigan. Overall, the quality is good.

English Cucumbers: Stable supply and good quality will be available this week.

Pickles: Supply and quality are good this week.

Green Beans: ESCALATED Supply remains light this week and quality hit and miss due to weather-related pressure.

French Beans: WATCHLIST Supply of both organic and conventional French beans out of Guatemala continues to improve. Fair supply and good quality of French beans out of Mexico.

Zucchini/Yellow Squash: Supply has tightened up in the east, particularly on yellow, while supply in the west is stable. Quality is good.

<u>Herbs</u>

Good supply and quality on all herbs, except for dill, albeit improved, which is being affected by weather in Mexico, Peru and Colombia. Chervil production continues to be low.

| HERB | SUPPLY | QUALITY | COUNTRY OF ORIGIN |
|-----------------|---------|----------|----------------------|
| Arugula | Steady | Marginal | USA |
| Basil | Steady | Steady | USA/MEX |
| Opal Basil | Steady | Steady | USA |
| Thai Basil | Steady | Steady | USA/MEX |
| Bay Leaves | Steady | Steady | USA/COL |
| Chervil | Limited | Limited | USA |
| Chives | Steady | Steady | MEX |
| Cilantro | Steady | Steady | USA/MEX |
| Dill | Steady | Steady | USA/MEX |
| Epazote | Steady | Steady | MEX |
| Lemongrass | Steady | Steady | USA |
| Marjoram | Steady | Steady | USA |
| Mint | Steady | Steady | USA |
| Oregano | Steady | Steady | USA |
| Italian Parsley | Steady | Steady | USA |
| Rosemary | Steady | Steady | USA |
| Sage | Steady | Steady | USA |
| Savory | Steady | Limited | USA |
| Sorrel | Steady | Steady | USA |
| Tarragon | Steady | Steady | MEX |
| Thyme | Steady | Steady | USA |
| Lavender | Steady | Steady | USA |
| Lemon Thyme | Steady | Steady | USA |
| Lime Leaves | Steady | Steady | USA |

Melons

Cantaloupe: Lower cantaloupe production and much stronger demand has elevated the larger sized fruit which have been struggling for the majority of the summer. With the impact of bloom drop negatively affecting yields, we anticipate the cantaloupe market to hit double digit levels very soon especially as local regional deals begin to wind down. Our growers will be breaking new fields this week that will provide us with a sizing profile that includes 12s and even some numbers on 15s for the first time this summer. Overall quality remains strong on all sizes as we are seeing great color and brix levels holding in the 14-16% range.

Honeydew: **WATCHLIST** Honeydew availability is down and mostly impacted by bloom drop. This has caused a GAP in supply for smaller sized fruit and pushed markets higher this week. Sizing is running strongly towards the larger sizes with 4Js accounting for as much as 70% of the daily pack out. Honeydew 5ct are limited and honeydew 6ct and 8ct are in a demand exceeds supply situation. We

are hoping some new field blocks that will break right around Labor Day weekend will provide some much-needed relief, but until then, flexibility of sizing will be required at time of loading.

Golden Honeydew: Supply available out of California.

Watermelon: Stable supply available as fruit is being harvested from a number of regions: North/South Carolina, California, Illinois, Michigan, Texas as well as Mexico. Good availability expected for Labor Day!

Mixed Vegetables

Artichokes: ESCALATED Overall supplies are still light. Quality is good.

Arugula: Supplies and quality are both good.

Asparagus: ESCALATED Southern/Northern Baja production has remained the same this week, still heavy on smaller sizes. The Central region has started to wrap up their production due to seasonality. Peruvian volume continues to improve, but mostly with smaller sizing. Southern Peru should start to harvest by the end of next week. White asparagus continues to be limited until November. Markets are less active on smalls and standards, more active on large, XL and jumbo.

Bok Choy: ESCALATED Quality is good but supplies may be limited as we go into next week. The light supplies will keep the market escalated.

Broccoli/Broccoli Crowns: **ESCALATED** Quality and supplies continue to improve. If you are sourcing broccoli florets out of Mexico, you may still see some gaps in supplies, but things are looking better across the board.

Broccolini and Sweet Baby Broccoli: Quality and supplies are good.

Brussels Sprouts: EXTREME The outlook for supplies is improving. The market is still escalated but is trending down as volume is increasing. Quality is good. We should see some relief soon.

Carrots: (JUMBOS, MEDIUMS and CELLOS): Steady supplies continue with good Quality.

Cauliflower: ESCALATED Quality and color are very good but heat damage has caused a bit of a lighter supply, so the market has escalated to account for the short supply. We can expect the market to stay escalated into September.

Celery: Quality and Supplies are okay. There are some heat issues and insect pressures.

Cilantro: ESCALATED The market is active and supplies are very tight. High demand has continued. Growers should be able to cover normal volumes.

Corn: WATCHLIST Supply is hit and miss in the east due to transitional gaps and poor quality is prevalent due to insect pressure. In the west, supply is stable. Markets remain firm this week.

Fennel: ESCALATED The fields are seeing lower yields and therefore there is a shortage in supply. Pricing will stay escalated until supplies improve.

Garlic: New crop California Garlic has started. The quality is very good with very good demand.

Ginger: Supplies and market are steady

Green Cabbage: Supplies are steady with very good Quality. Demand is good.

Green Onions: EXTREME Due to the extreme heat we have seen over the past few weeks, the supplies have gotten very short on green onions. Prices remain escalated, and many growers will be holding to averages. Supplies are very tight.

Mushrooms: Supply was lighter this week, particularly on cremini's. Quality remains good.

Napa Cabbage: ESCALATED Quality and supplies are improving.

Parsley: ESCALATED (Curly, Italian): Supplies are improving quality is fair.

Rapini: Quality is good, but supply continues to be light. The market is strong and therefore the supplies will continue to be light.

Red Cabbage: ESCALATED Pricing is escalated, and quality is good although supplies continue to be tight. Market remains very active, but things do seem to be improving.

Spinach: WATCHLIST Supplies are still good with good quality. There has been some insect activity on the Organic Spinach. The thin texture is improving.

Spring Mix: Supplies are good with very good quality.

Snow Peas and Sugar Snaps: ESCALATED Guatemalan snow peas production has improved, but still no sugar snaps. Peruvian peas are available in Miami, but recent quality is a concern. Markets are less active with more Peruvian peas available. Out of the west, snow pea supply is steady and sugar snap peas remain limited due to lower yields in production.

Onions: ESCALATED

There is a high demand anticipated for the upcoming week to meet the supply. Production in California has decreased, as some summer shippers have already completed their deals. The recent high temperatures may lead to quality issues. Washington started in a very small way on yellow and reds. The initial size profile is expected to be on the smaller side, which is typical for early varieties. New Mexico is also experiencing a small onion profile currently, resulting in an increase in the price of jumbo yellow onions. Late varieties are generally more visually appealing than early varieties. New Mexico will end for the season in the next 5-7 days. By the beginning of September, we will transition to Idaho and Washington.

Potatoes:

The market continues to feel stable on all sizes and grades for the moment. We continue to see 40ct/50ct/60ct remaining tight. They are available in mixer quantities, but heavy volumes do not seem to be available now. Smaller size potatoes continue to remain plentiful and challenging to move. There is not much further for the market to fall here, as growers are at the point where it would not make any financial sense to pack them at lower pricing levels. While relief was widely expected for this coming year, nobody thought the FOBs would be quite as low as they currently are. At this point, there does not seem to be a scenario where the market turns around any time before the Summer. The positive news is that quality is strong throughout the state, and there should be no shortage of available products in all sizes and grades. In fact, there will likely be an overlap of this year's current crop into next year so next year could unfortunately be a tough year for grower returns as well.

Tomatoes: East Coast

- **Round Tomatoes: EXTREME** Supply is slowly improving on greens and VR's across all domestic regions. With the additional volume in the east and more volume in the west, there seems to be more of a balance this week in the market. Good availability across the larger sizes with quality much better as well. We still recommend subbing to romas as we see volatility in the round market continuing through November.
- Roma Tomatoes: Good supply available this week. Quality is outstanding.
- **Grape Tomatoes:** Good supply available this week. Quality is outstanding.
- Cherry Tomatoes: Supply is stable with moderate demand. Quality is good.

Tomatoes: Mexico

- **Round Tomatoes: EXTREME** Growers are dealing with quality and supply issues out of Jalisco. Baja is still seeing a shortfall on volume, however the flush in romas combined with more fruit available out of the domestic production has pushed pricing downward and softened the demand. We expect to see this imbalance continue through October where we will see flushes of fruit then tighten back up once again until November. We recommend subbing to romas to avoid supply interruptions.
- Roma Tomatoes: Good supply available in Otay, Nogales and McAllen this week. Quality is outstanding
- Grape Tomatoes: Good supply available and quality is very nice.
- Cherry Tomatoes: Steady supply and good quality available crossing through McAllen and Nogales.
- Medley Grape Tomatoes: Good supply available this week quality is good.
- **Tomato on the Vine:** Steady volume available this week.

California Tomatoes – EXTREME

• There will be more fruit available this week as growers break newer blocks and hopefully bring some stability to the market for the next few weeks.

Other Fruit:

Apples: Washington State Apple Crop continues to produce good supplies and good quality products. The Core Varieties, Reds, Golds, Galas, Fujis, Gr Smiths, and Honeys, will make it to a new crop. Galas are down 600,000 boxes from last year, but the state still shows availability that will likely last for the new crop.

Pears: The crop appears to be 5 weeks from being finished for the Season. The Bosc Crop is finished for the Season, and Red Anjous should be done in the next 4 weeks. Northwest Bartlett Crop should start around August 8th, leaving us about a 2-week gap between old Anjous and New Crop Barts. The Wenatchee Valley Pear crop was devastated due to freezing temps in February. The Yakima Valley and Hood River Growing Regions were hurt but not nearly as badly as Wenatchee. Bottom line – Pear crop will be extremely tight the entire '24/'25 season.

• Cherries are available out of Washington

- Yellow and White Peaches are available.
- Yellow and White Nectarines are now available.
- Red and Black Plums available.